# **Professional Development Catalog**

#### **Brain Bites**

- Covid-19 and Health Workplaces
- Email Management
- Empathy: The Key to Active Listening
- Excel Dynamic Array Functions
- Let Them Know You're Listening
- Microsoft Teams Meetings
- Prioritizing Tasks
- Sharing a Workplace
- Staying Safe Online
- Time Management
- Windows 11 Essentials
- Writing Effective Emails

# Communication

- Clear Communication
- Interpersonal Communication
- 3-way Communication
- Persuasion: The Art of Communication
- Increase Your Listening & Communication Power
- Effective Presentation Skills
- AEC Success: How to Communicate and Present Effectively
- AEC Success: Conflict Resolution in the Workplace

## **Cybersecurity Awareness**

- Cybersecurity Overview
- Email and Messaging Safety
- Browser Security Basics
- Protection Against Malware
- Cybersecurity Awareness for Employees: Classifying and Safeguarding Data for Corporate and Personal Use
- Cybersecurity Awareness for Employees: End-User Best Practices
- Cybersecurity Awareness for Employees: Security Awareness Essentials
- Cybersecurity Awareness for Employees: Social Engineering

### **Ethics**

- Business Ethics
- Ethics for Professionals
- Motivational Ethics

#### **Human Resources**

- Sexual Harassment Awareness
- Substance Abuse Awareness Violence in the Workplace

# **Diversity & Inclusion**

- Becoming an Ally Part 1
- Becoming an Ally Part 2
- Diversity, Equity and Inclusion Skills for Employees
- Diversity, Equity and Inclusion Skills for Managers
- Diversity Competent Mentoring Part 1 – Developing Networks
- Diversity Competent Mentoring Part 2 – Relational Mentoring
- Diversity Competent Mentoring Part 3 – Combating Bias as a Mentor

#### **Finance**

- Basic Business Finance
- Smart Finance: Creating a Budget that Works for You

## **Health & Wellness**

- Stress Management and Prevention
- Smart Health: HIPAA Privacy Standards for Everyone
- Smart Mental Health: Core Values and Finding a Purpose in Life
- Smart Mental Health: Managing Anger and Emotions
- Smart Mental Health: Reducing Stress and Anxiety

# **Human Performance**

- Time Management Basics
- Stop When Unsure
- Managing Yourself
- Managing Stress at Work
- Get It Done: Managing Email
- Decision Making
- Developing Your Leadership Style
- The Science of Personal Productivity
- Critical Thinking and Problem Solving
- Storytelling in Business
- · Co-worker Coaching



## Leadership

- OJT Mentor
- Basics of Leadership: Leadership Challenges
- Basics of Leadership: Changes in Corporate Culture
- Basics of Leadership: Keeping Employees Energized
- Basics of Leadership: Knowledge Management
- Basics of Leadership: Elements of Change in Business
- Basics of Leadership: Leadership Dynamics

# Management

- Change Management
- Project Management Essentials
- Stronger Together: Delegation and Task Management
- Smart Management: Coaching for Better Performance
- Smart Management: How to Handle Workplace Challenges
- Smart Management: Key Skills for Managing & Coaching Your Team
- Smart Management: Successfully Transitioning from Team Member to Manager
- AEC Success: Conflict Resolution in the Workplace

#### **Sales**

- Smart Sales: Understanding the Psychology of Sales
- Smart Sales: Identifying the Decision Maker & Setting Appointments
- Smart Sales: Securing
  Appointments & Advancing the
  Sale
- Smart Sales: Overcoming Objections & Closing the Sale
- Smart Sales: Business-to-Business Sales
- Smart Sales: The Sales Cycle

## Writing

- Writing in Plain Language
- Proofreading
- Smart Business Writing: 4 Stages to Writing Your Best
- Smart Business Writing: Writing Effective Emails
- Smart Business Writing: Tackling the Technical Proposal